AN ORDINANCE TO AUTHORIZE AND APPROVE TWO ONE-YEAR EXTENSIONS OF CONTRACT 25001PW (GASOLINE, HEATING OIL & DIESEL FUEL) BETWEEN THE CITY OF WILMINGTON AND JAMES <u>RIVER SOLUTIONS, LLC</u>

#0500WHEREAS, pursuant to Section 2-308 and Section 8-200 of the City Charter, theSponsor:City of Wilmington is authorized to enter into contracts for the supply of personal property orCouncil
Member
Oliverthe rendering of services for a period of more than one year if approved by City Council by
ordinance; and

WHEREAS, the City publicly advertised the specifications for Contract 25001PW "Gasoline, Heating Oil & Diesel Fuel" (the "Contract") in accordance with the requirements of Section 8-200 of the City Charter, and subsequently awarded the Contract, a copy of which, in substantial form, is attached hereto and incorporated by reference herein as Exhibit "A", to James River Solutions, LLC, the lowest responsible bidder; and

WHEREAS, the term of the Contract is for the period from July 1, 2024 to June 30, 2025, at an estimated price of One Million Two Hundred Fifty-Five Thousand Three Hundred Twenty-Seven Dollars and Fifty Cents (\$1,255,327.50), with the possibility of two (2) extensions of one (1) year thereafter on the same terms and conditions; and

WHEREAS, it is the recommendation of the Department of Public Works that City Council authorize the City to enter into the options to extend the Contract for two (2) additional periods of one (1) year; and

WHEREAS, City Council deems it necessary and appropriate to authorize the City to exercise the options to extend the Contract for two (2) additional periods of one (1) year.

NOW, THEREFORE, THE COUNCIL OF THE CITY OF WILMINGTON HEREBY ORDAINS:

SECTION 1. The two (2) one-year extension options to the Contract (being Contract 25001PW "Gasoline, Heating Oil & Diesel Fuel" between the City of Wilmington and James River Solutions, LLC), a copy of which Contract, in substantial form, is attached hereto as Exhibit "A", at an estimated price of One Million Two Hundred Fifty-Five Thousand Three Hundred Twenty-Seven Dollars and Fifty Cents (\$1,255,327.50) per extension, are hereby approved, and the Mayor, or his designee, is hereby authorized to exercise the City's options, as well as to take all additional undertakings related thereto as may be necessary.

SECTION 2. This Ordinance shall become effective upon its passage by City Council and approval by the Mayor.

First Reading.....November 7, 2024 Second Reading....November 7, 2024 Third Reading.....

Passed by City Council,

President of City Council

ATTEST:

City Clerk

Approved this _____ day of ______, 2024.

Mayor

SYNOPSIS: This Ordinance authorizes the City to exercise two (2) one-year extension options for Contract 25001PW "Gasoline, Heating Oil & Diesel Fuel" with James Rover Solutions, LLC.

FISCAL IMPACT STATEMENT: The fiscal impact of this Ordinance is two (2) one-year contract extensions at an estimated price of One Million Two Hundred Fifty-Five Thousand Three Hundred Twenty-Seven Dollars and Fifty Cents (\$1,255,327.50) per extension.

W0126894

EXHIBIT A



*LocaliQ DELAWARE GANNETT

PROOF OF PUBLICATION

Ceresini Procurement Dept Sd City Wilm Purchasing Div 800 N French St Fl 5 Wilmington DE 19801-3590

STATE OF DELAWARE, COUNTY OF NEW CASTLE

The Wilmington News Journal is a daily newspaper of general circulation, printed and published in the State of Delaware; that the publication, a copy of which is attached hereto, was published in the said newspaper in the issues dated:

02/20/2024, 02/27/2024

Sworn to and subscribed before on 02/27/2024

PO Box 631699 Cincinnati, OH 45263-1699

The City of Wilmington will receive sealed bids at the Division of Procurement & Records, 5th Fl., Louis L. Redding Bldg., 800 French St., Wilm., DE 19801 for:

25001PW - GASOLINE, HEATING OIL & DIESEL FUEL

Bids Due: Tuesday, March 12, 2024, at 3:00 p.m., to the Procurement Division 5th Floor, Louis L. Redding City/County Building, 800 French Street, Wilmington, DE 19801. Bids can also be left in the drop box marked "PROCUREMENT" located on the first floor in front of the guard station.

Bid opening: Zoom Meeting, Time: Mar 12, 2024 03:00 PM Eastern Time (US and Canada) Link https://us05web.zoom.us/j/84849343541? pwd=ILIfVi2VOMvNGYJFao0xpxTiQbj61V.1 Meeting ID: 848 4934 3541 Passcode: 3qTT5k

Plans and Specifications may be obtained by email to procurement@wilmingtonde.gov

Philip Ceresini Purchasing Agent II Division of Procurement and Records Department of Finance

> pceresini@wilmingtonde.gov www.wilmingtonde.gov

2/20, 2/27-NJ

Legal Clerk Notary, State of WI	Keepan Win ally	learan
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My commission exp	pires	
Publication Cost:	•	
Order No:	9856296	# of Copies:
Customer No:	904392	1
PO #:	25001PW	
THIS IS NOT	AN INVOICE!	

Please do not use this form for payment remittance.

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VICKY FELTY
Notary Public
State of Wisconsin

ADDENDUM 2 25001PW Gasoline, Heating Oil, and Diesel Fuel



1. Please provide annual volumes per site.

LOCATION	FUEL TYPE	NO. OF	TOTAL	AVERAGE
		DLVYS	GALLONS	GALLONS
FD-FIREBOAT/SWEDES LANDING	SMALL DIESEL	3	3,454	1,151
FD-STATION #1 2 ND ST.	SMALL DIESEL	50	17,259	346
FD-STATION #3 30 TH ST.	SMALL DIESEL	4 9	9,695	198
1450 NEW YORK AVE.	LARGE DIESEL	14	84,965	6,069
1450 NEW YORK AVE.	GASOLINE	33	260,419	7,891
FD-FIREBOAT/SWEDES LANDING	GASOLINE	2	730	365
FD-STATION #3 30 TH ST.	GASOLINE	1	3,200	3,200
PUBLIC SAFETY BLDG 300 N. WALNUT ST.	GASOLINE	19	49,619	2,612
1500 WEST 9 TH & N. RODNEY ST.	HEATING OIL	1	493	493
HILLCREST PUMP STATION	HEATING OIL	1	34	34
KENNETT PIKE	HEATING OIL	1	28	28
NEW CASTLE PUMP STATION	HEATING OIL	1	29	29
PUBLIC SAFETY BLDG 300 N. WALNUT ST.	HEATING OIL	1	400	400
WATER DEPT. BRANDYWINE PLANT	HEATING OIL	1	5,500	5,500
WATER DEPT. COOL SPRINGS	HEATING OIL	4	515	129
WATER DEPT. PORTER FILTER PLANT	HEATING OIL	13	24,308	1,870

- 2. Does the City of Wilmington currently have a subscription to OPIS? Yes
- Are the 2 additional extension periods upon mutual agreement between the awarded vendor and the City of Wilmington?
 No
- 4. Are vendors required to bid on all products? Yes

- 5. Are vendors required to bid on all delivery methods? Yes
- 6. Please provide tabulations from the last fuel bid. They are listed on the City of Wilmington website.

ALL OTHER PROVISIONS OF THIS SOLICITATION REMAIN THE SAME.

Issued 28 February 2024 by the Procurement and Records Division, Department of Finance Louis L. Redding City County Building, 800 French Street Wilmington, DE 19801

ADDENDUM 1 25001PW Gasoline, Heating Oil, and Diesel Fuel



- 1. When will the bid tabulations be provided after opening? Bids are typically posted on our website the next day.
- 2. Are common carriers considered subcontractors? Yes
- 3. Is subcontracting allowed? The current vendor uses Riggins for deliveries.
- 4. Are payments via purchase cards required? No
- 5. What are your terms and forms of payment? Net 30 days – ACH
- 6. What is the average order size of each product type?

FUEL TYPE	AVERAGE ORDER SIZE BY GALLON
Gasoline	5,462
Large Diesel	6,002
Small Diesel	291
Heating Oil	1,299

- 7. Which locations require truck pumps? All locations require truck pumps except for: Public Works Yard
 - 1 10,000 Gallon Above Ground Tank
 - 1 12,000 Gallon Above Ground Tank
 - 2 6,000 Gallon Above Ground Tanks

- 8. Are additives required? If yes, should this be included in the cost/gallon? Not aware of any.
- 9. Who was the bid previously awarded? James River Energy
- 10. Are there lab testing requirements? Not aware of any.
- 11. For the 3 copies to be returned, do you want an original and 2 photocopies, or 3 originally signed copies?Original and 2 photocopies are acceptable.
- 12. Will a metered BOL be acceptable in place of the metered truck requirement? Metered BOL is acceptable.

ALL OTHER PROVISIONS OF THIS SOLICITATION REMAIN THE SAME.

Issued 26 February 2024 by the Procurement and Records Division, Department of Finance Louis L. Redding City County Building, 800 French Street Wilmington, DE 19801

INSTRUCTIONS TO BIDDERS

1. Bids on City Contract 25001PW – GASOLINE, HEATING OIL & DIESEL FUEL are due to the Department of Finance, Division of Procurement and Records, 5th Floor, Louis L. Redding City/County Building, 800 rench Street, Wilmington, Delaware by 3:00 PM on March 12, 2024. Bids can also be left in the drop box marked "PROCUREMENT" located on the first floor in front of the guard station.

The bid opening will be visible as a Zoom Meeting. Link: https://us05web.zoom.us/j/84849343541?pwd=lLlfVj2VOMvNGYJFao0xpxTjQbj61V.1 Meeting ID: 848 4934 3541 Passcode: 3qTT5k

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 Proposals must be in triplicate, sealed in an envelope, and the envelope endorsed "Bid for City Contract
 25001PW - GASOLINE, HEATING OIL & DIESEL FUEL" and addressed to the Department of Finance, Division of Procurement and Records, 5th Floor, Louis L. Redding City/County Building, 800 French Street, Wilmington, Delaware.

3. Any bid may be withdrawn prior to the schedule time for opening of bids or authorized postponement thereof. No bid may be withdrawn within thirty (30) calendar days after the actual opening thereof.

4. <u>The successful bidder</u> will be required to have or obtain an appropriate business license from the Department of Finance, Revenue Division, City of Wilmington, in order to be awarded the contract. Before obtaining a City of Wilmington Business License, all applicants must show proof of a current State of Delaware Business License.

5. The corporation, <u>the successful bidder</u> shall furnish a certificate from the State where it is incorporated, stating that it is a subsisting corporation. The corporation shall also furnish one (1) original and two (2) copies of the excerpts of the corporate minutes, which grant authority to those who sign and attest the contract. The Corporate Seal shall be affixed where signatures are attested.

The successful bidder will be required to withhold City of Wilmington Wage Tax from their employees and withheld taxes paid to the City of Wilmington pursuant to the provisions of the Wilmington Wage Tax Law. This law applies to people living and/or working in the City of Wilmington.

7. The U.S. Department of Commerce monitors Procurement transaction made to minority business enterprises by the City of Wilmington. The Minority Business Developments Agency's District Office reserves the right to contact the successful minority bidder and/or subcontractor to confirm any participation in the Procurement process.

8. The successful bidder certifies that they are not listed on the Federal Government, Excluded Parties List System (<u>www.sam.gov</u>). This will be verified by the City of Wilmington and if listed may be grounds for rejection of the bid or proposal.

9. Any person doing business or seeking to do business with the City shall abide by the following <u>Global Sullivan</u> <u>Principles</u>:

- A. Support universal human rights and particularly, those of employees, the communities within which you operate, and parties with whom you do business.
- B. Promote equal opportunity for employees at all levels of the company with respect to issues such as color, race, gender, age, ethnicity, or religious beliefs, and operate without unacceptable worker treatment such as the exploitation of children, physical punishment, female abuse, involuntary servitude, or other forms of abuse.
- C. Respect employee's voluntary freedom of association.
- D. Compensate employees to enable them to meet at least their basic needs and provide the opportunity to improve their skill and capability in order to raise their social and economic opportunities.

- E. Provide a safe and healthy workplace; protect human health and the environment; and promote sustainable development.
- F. Promote fair competition including respect for intellectual and other property rights, and not offer, pay, or accept bribes.
- G. Work with governments and communities in which you do business to improve the quality of life in those communities -- their educational, cultural, economic, and social well-being -- and seek to provide training and opportunities for workers from disadvantaged backgrounds.
- H. Promote the application of these principles by those with whom you do business.

10. Award and Execution of Contract

13

A. **Consideration of Proposals.** After the proposals are opened and read, they will be compared on the basis of the summation of the products of the approximate quantities shown in the bid schedule by the unit bid prices, unless the proposals states a different basis for comparing bids. In the event of a discrepancy between unit bid prices and extensions, the unit bid price shall govern.

Before awarding the contract, a bidder may be required to show that he/she has the ability, experience, necessary equipment, experienced personnel, and financial resources to successfully carry out the work required by the contract.

The right is reserved to reject any and/or all proposals, to waive technicalities, to advertise for new proposals, or to proceed to do the work otherwise, if in the judgment of the department the best interest of the City will be promoted thereby.

- B. **Award of Contract.** The award of the contract, if it be awarded, must be within thirty (30) calendar days after the opening of proposals to the lowest responsible and qualified bidder whose proposal complies with all the requirements prescribed. The successful bidder will be notified by letter mailed to the address shown on his proposals that his bid has been accepted and has been awarded the contract.
- C. **Cancellation of Award.** The City reserves the right to cancel the award of any contract at any time before the execution of said contract by all parties without any liability against the City.
- D. **Right to Audit.** The City Auditor or his designee shall have the right to audit the contract and any books, documents, or records relating thereto.

Questions should be directed to procurement@wilmingtonde.gov. Questions will not be accepted within 1 week of bid opening.

THIS CONTRACT DOES NOT REQUIRE A BID BOND OR PERFORMANCE BOND.



CITY OF WILMINGTON, DELAWARE

SPECIFICATIONS FOR CONTRACT

GASOLINE / HEATING OIL / DIESEL FUEL

CONTRACT 25001PW

City of Wilmington Department of Public Works

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February 06, 2024

CITY OF WILMINGTON DEPARTMENT OF PUBLIC WORKS GASOLINE, HEATING OIL AND DIESEL FUEL Contract 25001PW

SPECIFICATIONS:

Petroleum products sold to the City of Wilmington under the Terms and Conditions of this contract will be tested according to the procedures and specifications outlined below. Vendors can bid Wagon Loads, Tanker Loads (8,500), or a combination of both:

Gasoline to conform to the ASTM Designation D439-79 or most current revision thereof: the antiknock requirement for gasoline shall be as follows:

Antiknock IndexEthanol Content /Gal.MinimumMaximum87.0 octane15%

Heating Oil to conform to the ASTM Designation for #2 Heating Oil, D396 or most current revision. The heating oil shall also comply with the requirement of Ultra Low Sulphur 15 PPM maximum. The City will not accept DYED ULSD in lieu of Heating Oil.

Diesel Fuel to conform to the ASTM designation D975 or most current revision for ULSD (12-15 PPM of Sulfur). Suppliers and their sources are prohibited from adulterating the fuel with reclaimed or waste products of any type. The fuel is to be completely distilled materials. That is, the fuel should show at least 98 percent of volume recovery when subjected to ASTM D-86 (or latest version) distillation. Fuel is to meet VVF-800 (grades DF-1 and DF-2) and ASTM Designation D-975. Fuel is to be clean and free of contamination of any kind. The cetane number rating must be a minimum of 40 and the final boiling point is to be 675 degrees Fahrenheit. The City will not accept 5% or 2% bio in your diesel.

TERM:

The initial term of this contract shall be July 1, 2024, or as soon as possible thereafter, to June 30, 2025. The City of Wilmington maintains the option to extend this contract for two (2) additional periods of one (1) year each which will run from July 1st until June 30th. The terms and conditions of the contract must remain the same. The City will give 60 days advanced written notice if the contract is to be extended.



PRICING METHOD:

For all fuel products the bidder must complete the proposal form at the end of this document. The delivered price per gallon of Gasoline / Heating Oil / Diesel Fuel will be calculated for each product as follows: the daily OPIS Contract Low Rack price for Philadelphia, PA at 5:00 pm for the day of delivery plus the delivery fee (fixed for the term of the contract) from the proposal form. The City of Wilmington is exempt from Federal and State excise taxes. Additional charges to appear separately on the invoice are:

Federal Leaking Underground Storage Tank (LUST) Fee Federal Oil Spill Recovery Fee Delaware Hazard Substance Clean

A copy of the February 01, 2024, OPIS Contract Report for 5:00 pm is attached to this document for reference as Attachment A. Additionally, the base price on the proposal form is derived from the February 01, 2024, report. The prices on the proposal form are for comparison only. Invoiced pricing will fluctuate as detailed above.

ESTIMATED QUANTITIES:

The quantities stated in the attached proposal forms are used as a basis of comparison of bids. Actual quantities purchased will be governed by need. The City reserves the right to change, add, or delete delivery locations within the City limits as needed.

TAXES:

The price quoted on all products shall be exempt from Federal, State, or local taxes. Tax exempt certificates will be supplied to the successful bidder(s) (license #21131)

GENERAL:

All Items of this specification shall meet or exceed Federal and /or State regulations with reference to air, water, storage, and pollution regulations. The initial term of this contract will be from date of signed contract to June 30, 2025, with possible extensions as described above.

DELIVERY:

Delivery shall be made to the tanks at several locations, Monday through Friday, between 6:00 a.m. and 6:00 p.m., and anytime requested for an emergency delivery. When verbally ordered, normal delivery shall be made within 24 hours of receipt of the order.

The successful bidder shall supply a toll-free number where such orders may be placed. Should the successful bidder fail to make delivery of the fuel oil and the diesel or heating oil systems run out of fuel, he shall be liable for all the expenses for the repairs and maintenance to the equipment, including the expense of resetting the pumps restoring burners, cleaning nozzles, and ignition systems. Upon failure to deliver as requested, the City may, at their discretion, arrange for another source of fuel oil and the vendor shall be liable for reimbursement to the City for any increase in costs resulting there from.

Emergency deliveries may be requested, and an after-hours delivery charge is to be entered on the proposal sheet for this purpose.

Should any fuel delivered prove not to meet the specified standards, the successful bidder shall remove such fuel, replace with specified fuel, and bear the costs of the task. The successful bidder shall remove condensate and other foreign heavy material from the tanks as required, at no additional cost.

METERED DELIVERIES:

All fuel deliveries must be made by trucks equipped with a meter and printed tickets. The printed tickets must indicate readings before and after loading into storage tanks. Copies of the associated delivery tickets are to be sent with the invoices.

AUTOMATIC DELIVERIES:

The Successful Bidder must make automatic deliveries as required based on automatically faxed tank levels supplied daily by the City's Veeder Root System and the future deliveries are to be confirmed in advance with the City's designate by email (designate to be determined at bid award). The successful bidder shall supply a coordinating company contact individual to receive the subject City's tank level faxes. The automatic deliveries pertain to the 1450 New York Ave location fuel site at present but may include other locations later at the discretion of the City. Bidder must take exception to this requirement if compliance is not expected.

INVOICES:

Vendor shall issue a separate invoice for each location and delivery. Delivery location and purchase order number must be shown on each invoice along with a copy of the delivery sheet and daily OPIS rack price listing used for that day. Invoices, OPIS, and copy of the delivery sheet are to be sent to the Finance Department, Accounts Payable via email to: <u>accountspayable@wilmingtonde.gov</u> and <u>laobohoski@wilmingtonde.gov</u> The invoiced quantity of any delivery must match the corresponding delivered quantity as shown on the metered delivery sheet for that delivery. If the quantities of product, OPIS Contract Low Rack Price Sheet, and delivery ticket do not match, the invoice will be held up for payment until reconciliation is made.

DELIVERY LOCATIONS

GASOLINE SMALL TANK 5000 GALLONS OR LESS

Public Safety Building One

300 N Walnut Street One (1) 3,000-gallon tank (in-ground)

Fire Department:

Old Swedes Landing Road At foot of East 4th Street Bridge One (1) 500-gallon tank (Skid Tank, above ground)

GASOLINE LARGE TANK 5001 GALLONS OR MORE

Motor Vehicle Division: (Supervisor – Leonard Obohoski or designate at 302-576-3073)

Public Works Yard at the City's Municipal Complex 1450 New York Ave. (Enter through gate at 500 Wilmington Ave.) **Gate access code required.** One (1) 10,000-gallon, above-ground tank One (1) 12,000-gallon, above-ground tank

HEATING OIL (ULSD) SMALL TANKS 5000 GALLONS OR LESS

Porter Gatehouse 2052 E. Park Drive One (1) 275-Gallon, above ground, 15 PPM USLD heating oil tank.

Porter Filter Plant 2052 E. Park Drive One (1) – 15 PPM ULSD heating oil, above-ground, 5,000-gallon tank.

HEATING OIL (USLD) LARGE TANKS 5001 GALLONS OR MORE

Water Department: (Supervisor – Joe Dellose at 302-576-5461)

Brandywine Plant 16th & French Streets One (1) 10,000-gallon, vaulted underground storage tank, 15 PPM USLD heating oil.

DIESEL FUEL (USLD) SMALL TANKS & GENERATORS 5000 GALLONS OR LESS

Public Works Department: (Supervisor – Otis Rackley at 302-353-6139)

Public Works Yard at the City's Municipal Complex 1450 New York Ave. (Enter through gate at 500 Wilmington Ave.) **Gate access code required.** Two (2) – ULSD, 500-gallon, above- ground tanks (emergency generator tanks)

Water Department:

(Supervisor – Joe Dellose at 302-576-5461)

Porter Filter Plant electrical substation – 2052 E. Park Drive, 19803 One (1) – ULSD, above-ground, 1,200-gallon tank

Porter Filter Plant - Alapocas pump Station – 2052 E. Park Drive, 19803 One (1) – ULSD, 500-gallon tank, above-ground

Kennett Pike – 1125 DuPont Road, 19807 One (1) ULSD, 100-gallon, above ground tank

Hillcrest Pump Station, 503 Hillcrest Avenue, 19809 One (1) ULSD, 100-Gallon, above ground tank

New Castle Pump Station, 4125 New Castle Avenue, 19720 One (1) ULSD, 75-gallon, above ground tank

Cool Springs Station at Gate House, 1001 Van Buren Streets, 19806 One (1) 15 PPM ULSD, 1,000-gallon, in-ground tank



Fire Department:

(Supervisor – Chief John Hoban or designate at 302-576-3151)

Station #3 At 30th and Northeast Blvd. One (1) ULSD, 550-gallon, in-ground tank

Station #2 At New Castle Ave One (1) ULSD, 275-gallon, in-ground tank

Fire Boat Old Swedes Landing Road At foot of East 4th Street Bridge One (1) ULSD 5,000-gallon, tank located on boat at dock.

Station #1 At 2nd and West St. One (1) ULSD, 3,000-gallon, above ground tank

Police Athletic League Building:

(Supervisor – Willie Patrick or designate at 302-576-3914) 3707 N Market Street One (1) ULSD, 500-gallon above-ground tank

William Hick Anderson Community Center

(contact – U'Gandi Jacobs, 302-571-4266) 501 Madison Street One (1) ULSD, 500-gallon above-ground tank

DIESEL FUEL (USLD) LARGE TANKS (5001 to 15000 gallons Tank)

Motor Vehicle Division: (Supervisor – Leonard Obohoski or designate at 302-576-3073)

Public Works Yard at the City's Municipal Complex 1450 New York Ave. (Enter through gate at 500 Wilmington Ave.) **Gate access code required.** Two (2) 6,000-gallon ULSD, above ground, manifolded tanks (automatic delivery)

Site Visits:

Bidders may make arrangements with site supervisors to visit the tank locations before bidding. Questions related to the bids must go to Phil Ceresini, City of Wilmington Purchasing Department via email at <u>pceresini@wilmingtonde.gov</u>

Questions will not be accepted within one (1) week of bid opening date.

The City retains the right to split the award of each item to separate bidders. The City also reserves the right to change, or add, delivery locations within the City limits as needed during the term of this contract.

EXCEPTIONS:

Any exceptions submitted to these specifications and attachments must be submitted by the bidder on company letterhead and enclosed with the bid.

Account #249981

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To align the following data, change the font size to 9 in Courier New.

PHILADELPHIA, PA

2024-02-01 16:59:00 EST **OPIS CLOSING BENCHMARK FILE** **OPIS GROSS RFG ETHANOL(10%) PRICES**

							Move	
	Terms	Unl Mov	e Mid	Move	Pre	Move	Date	Time
Marathon			95 229.62					
PBFEnergy			10 227.48					
Freepoint			50 228.75					
S.R.& M.			25 240.49					
			00 234.50					
PSX	u N-10		75 233.00					
BP			58 250.73					
Valero			89					
Marathon			41 245.27		287.02			
Citgo			46 247.05					
Sunoco			55 250.46					
Gulf			50 249.30					
XOM		226.10 - 5.					•	
Shell		226.23 - 6.						
TartanOil			61				01/31	
Low Rack	u N-10	212.95	227.48		248.86		01/31	19:00
HIGH RACK		226.23	253.57		248.00			
RACK AVG		220.58						
			241.27		274.27			
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FOB PHILA					252.59			
FOB PHILA		ON DELIVERED	SPOI (SRI)					
		LIVERED SPOT						
					240.02			
FOB PHILA			225.71		240.02			
BRD LOW RA		222.23	245.27		281.82			
BRD HIGH RA		226.23	253.57		288.00			
BRD RACK A		224.91	248.96		283.85			
UBD LOW RAG		212.95	227.48		248.86			
UBD HIGH RA		218.00	240.49		275.49			
UBD RACK AV		214.80	232.31		261.50			
CONT AVG-02	•	220.58	241.27		274.27			
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CONT HIGH-		226.23	253.57		288.00			
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LOW RETAIL		290.40						
AVG RETAIL		327.48						
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OPIS CLOSING BENCHMARK FILE

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OPIS GROSS ULTRA LOW SULFUR DISTILLATE PRICES

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	Terms		Move	No.1	Move	Pre	Move	Date	
PBFEnergy		280.65	42					01/31	
S.R.& M.	u N-10	283.09	+ 2.74					01/31	
UEPT	u Net	284.90	+ .85					01/31	
Freepoint		285.00	+ 1.00					01/31	
Marathon		285.00	+ .20					01/31	
Petrocom	u Net	285.91	+ 1.07					01/31	
Sprague	u 1-10	287.10	+ .10					01/31	
PSX		288.50	- 2.00					01/30	
XOM	b 125-3		01					01/31	
Buckeye	u 1-10	290.90	+ .50						17:00 .
BP	b 125-3	291.10	- 2.56					01/30	
Sunoco	b 125-3	291.24	+ .47					01/31	18:00
Shell	b 125-3	291.97	+ .09					01/31	18:00
TartanOil	u N-10	369.29d	+ .08					01/31	18:00
Low Rack		280.65							
HIGH RACK		291.97							
RACK AVG		287.32							
OPIS NYH B	ARGE SPO	T MEAN -	01/31						
FOB NYH B.	ARGE	280.070							
OPIS NYH B	ARGE DEL	IVERED SI	POT (SRI) MAIN					
FOB PHILA	DELPHIA	281.81							
OPIS LINDE	N JUNCTI	ON DELIV	ERED SPO	T (SRI)					
FOB PHILA	DELPHIA	281.81							
OPIS GULF	COAST DE	LIVERED S	SPOT (SF	RI)					
FOB PHILA		276.85							
BRD LOW RA	СК	289.80							
BRD HIGH R	ACK	291.97							
BRD RACK A		291.03							
UBD LOW RA		280.65							
UBD HIGH R		290.90							
UBD RACK A		285.67							
CONT AVG-0		287.32							
CONT LOW-0		280.65							
CONT HIGH-		291.97							
d=not in a	•	231.37							
PHILADELPH	та ра					20	124-02-	01 16.0	59:00 EST
		**0215	CLOSING	BENCHM	ARK FILE				
**0	PTS CROS	S ULTRA I					RTCES*	*	
						י טואעניי		Move	
								1.10 A G	

														Move	
			Terms	No.2	N	love	No.	1	Mov	re	Pre	Mov	e	Date	Time
	PBFEnergy	u	Net	281.15	-	.42						 		01/31	18:00
	S.R.& M.	u	N-10	283.59	+	2.74						 		01/31	18:00
	UEPT	u	Net	285.35	+	.85						 		01/31	18:00
	Freepoint	u	Net	285.50	+	1.00						 		01/31	18:00
	Marathon	u	N-10	285.50	+	.20		~ -				 		01/31	18:00
	Petrocom	u	Net	286.47	+	1.07						 		01/31	18:00
	Buckeye	u	1-10	291.40	+	.50						 	~ -	01/31	17:00
	BP	b	125-3	291.60		2.56						 		01/30	18:00
	Sunoco	b	125-3	291.74	+	.47						 		01/31	18:00
	Petrolube	u	N-15	308.47	-	2.00						 		02/01	00:01
	TartanOil	u	N-10	369.79d	+	.08						 		01/31	18:00
	LOW RACK			281.15											
	HIGH RACK			308.47											
,	RACK AVG			289.08											
	OPIS NYH BA	ARC	SE DELI	VERED SE	rO	(SRI)	MA	IN							
	FOB PHILAI	DEI	JPHIA	282.16											
	OPIS LINDEN	13	JUNCTIC	ON DELIVE	RE	D SPOT	(S	RI)							
	FOB PHILAI	ΕI	JPHIA	282.16				~ =							
	OPIS GULF C	:07	AST DEI	LIVERED S	PC)T (SRI)								
								00							

OPIS-2

FOB PHILADELPHIA	277.20	
BRD LOW RACK	291.60	
BRD HIGH RACK	291.74	
BRD RACK AVG	291.67	
UBD LOW RACK	281.15	
UBD HIGH RACK	308.47	
UBD RACK AVG	288.43	
CONT AVG-02/01	289.08	
CONT LOW-02/01	281.15	
CONT HIGH-02/01	308.47	
d=not in average		

PHILADELPHIA, PA

2024-02-01 16:59:00 EST

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OPIS CLOSING BENCHMARK FILE **OPIS GROSS ULTRA LOW SULFUR HEATING OIL DISTILLATE PRICES**

				HEAT		HEAT		Move	
	Terms	HEAT	Move	RD	Move	PRE	Move	Date	Time
PBFEnergy	u Net	272.15	- 1.92					01/31	18:00
Freepoint	u Net	277.00	+ 2.00					01/31	18:00
UEPT	u Net	277.30	+ .85				-	01/31	18:00
Marathon	u N-10	277.40	05					01/31	18:00
Sprague	u 1-10	277.63	15					01/31	18:00
Petrocom	u Net	278.31	+ 1.07					01/31	18:00
S.R.& M.	u N-10	278.42	+ 3.59					01/31	18:00
Buckeye	u 1-10	283.30	+ 1.00					01/31	17:00
Petrolube	u 1-10	330.90d	- 2.00					02/01	00:01
Low Rack		272.15							
HIGH RACK		283.30							
RACK AVG		277.69							
UBD LOW RA	CK	272.15							
UBD HIGH R	ACK	283.30							
UBD RACK A	VG	277.69							
CONT AVG-0	2/01	277.69							
CONT LOW-0	2/01	272.15							
CONT HIGH-	02/01	283.30							
d=not in a	verage								

PHILADELPHIA, PA

2024-02-01 16:59:00 EST

OPIS CLOSING BENCHMARK FILE **OPIS GROSS ULTRA LOW SULFUR HEATING OIL WINTER DISTILLATE PRICES**

Move

		Terms	No.2	Μ	love	Pre	2	Mo	ve	Date	Time
Freepoint	u	Net	278.50	+	2.00					01/31	18:00
UEPT	u	Net	280.20	+	.85					01/31	18:00
LOW RACK			278.50								
HIGH RACK			280.20								
RACK AVG			279.35								
UBD LOW RAC	ĽΚ		278.50								
UBD HIGH RA	AC:	к	280.20								
UBD RACK AV	/G		279.35								
CONT AVG-02	2/1	01	279.35								
CONT LOW-02	2/0	01	278.50								
CONT HIGH-C)2,	/01	280.20								

PHILADELPHIA, PA

2024-02-01 16:59:00 EST

OPIS CLOSING BENCHMARK FILE **OPIS GROSS ULTRA LOW SULFUR WINTER DISTILLATE PRICES**

								Move
	Terms	No.2	Move	No.1	Move	Pre	Move	Date Time
PBFEnergy	u Net	282.65	42					01/31 18:00
S.R.& M.	u N-10	287.09	+ 2.74					01/31 18:00
Marathon	u N-10	287.25	+ .20					01/31 18:00
Freepoint	u Net	287.75	+ 1.00					01/31 18:00

Attachment A

u Net 288.79 + .85 -- -- -- -- -- -- 01/31 18:00 UEPT Petrocom u Net 289.10 + 1.07 -- -- -- -- -- 01/31 18:00 b 125-3 292.84 - .01 -- -- -- -- -- -- 01/31 19:00 XOM .47 -- -- -- -- -b 125-3 293.24 + b 125-3 293.24 + .4, -- -b 125-3 294.50 - 2.56 -- -- -- -- -- -- -- -- -- -- 294.30 -- -- 01/31 18:00 Sunoco -- -- 01/30 18:00 BP Buckeye u 1-10 ----LOW RACK 282.65 -- -- -- -- 294.30 + .50 01/31 17:00 282.65 294.30 -- --HIGH RACK 294.50 294.30 _ _ _ _ RACK AVG 289.25 294.30 OPIS NYH BARGE DELIVERED SPOT (SRI) MAIN 284.06 FOB PHILADELPHIA 281.81 -- --OPIS LINDEN JUNCTION DELIVERED SPOT (SRI) FOB PHILADELPHIA 281.81 -- --284.06 OPIS GULF COAST DELIVERED SPOT (SRI) FOB PHILADELPHIA 276.85 -- --279.10 -- --BRD LOW RACK 292.84 -- --BRD HIGH RACK 294.50 -- ---- --BRD RACK AVG 293.53 ------ --UBD LOW RACK 282.65 ----294.30 UBD HIGH RACK 289.10 UBD RACK AVG 287.11 -- --294.30 -- --294.30 CONT AVG-02/01 289.25 CONT LOW-02/01 282.65 -- --294.30 -- --294.30 CONT HIGH-02/01 294.50 -- --294.30

PHILADELPHIA, PA

2024-02-01 16:59:00 EST

OPIS CLOSING BENCHMARK FILE **OPIS GROSS ULTRA LOW SULFUR RED DYE WINTER DISTILLATE PRICES**

					Move	
Term	is No.2 Mor	ve No.1	Move Pre	Move	Date	Time
PBFEnergy u Net	283.15 -	.42			01/31	18:00
S.R.& M. U N-10	287.59 + 2	.74			01/31	18:00
Marathon u N-10	287.75 +	.20			01/31	18:00
Freepoint u Net	288.25 + 1	.00			01/31	18:00
UEPT u Net	289.24 +	.85			01/31	18:00
	289.65 + 1	.07			01/31	18:00
Buckeye u 1-10			294.80	+ .50	01/31	17:00
LOW RACK	283.15		294.80			
HIGH RACK	289.65		294.80			
RACK AVG	287.61		294.80			
OPIS NYH BARGE DE	LIVERED SPOT	(SRI) MAIN				
FOB PHILADELPHIA	282.16		284.41			
OPIS LINDEN JUNCT	ION DELIVERED	SPOT (SRI)				
FOB PHILADELPHIA	282.16		284.41			
OPIS GULF COAST D	ELIVERED SPOT	(SRI)				
FOB PHILADELPHIA	277.20		279.45			4
UBD LOW RACK	283.15		294.80			
UBD HIGH RACK	289.65		294.80			
UBD RACK AVG	287.61		294.80			
CONT AVG-02/01	287.61		294.80			
CONT LOW-02/01	283.15		294.80			
CONT HIGH-02/01	289.65		294.80			



Your City of Wilmington Business License is ______

This proposal is submitted with the knowledge that the Department of Finance, Division of Procurement and Records, reserve the right to reject any and all proposals when, and in its judgment and is in the best interest of the City of Wilmington to do so.

We, the undersigned, hereby agree to furnish and deliver per the specifications, the items listed below to the City of Wilmington, at various locations between start of contract through June 30, 2025, with possible extensions as described above.

THE CITY RESERVES THE RIGHT TO SPLIT THE AWARD TO MULTIPLE VENDORS.

Gasoline Small Tank 5000 Gallons or Less:

Approximately 10,000 gallons of UNLEADED REGULAR, delivered F.O.B. to locations in Wilmington, Delaware as delivered by <u>wagon load</u>.

Estimated Gallons	10,000
OPIS Low Rack (February 01, 2024)	\$2.1295
Quoted Delivery Fee per gallon	0.1585
Delivered Cost per gallon	\$2.288 (OPIS plus Quoted Delivery Fee)
Total Cost for 10,000 gallons	\$22,880.00 (Delivered Cost Gallon, multiplied by gallons)



Gasoline Large Tank 5001 Gallons or More:

Approximately 310,000 gallons of UNLEADED REGULAR, delivered F.O.B. to locations in Wilmington, Delaware as delivered by <u>tanker load</u>.

Estimated Gallons	310,000
OPIS Low Rack (February 01, 2024)	\$2.1295
Quoted Delivery Fee per gallon	0.032
Delivered Cost per gallon	\$2.1615 (OPIS plus Quoted Delivery Fee)
Total Cost for 310,000 gallons	\$670,065.00 (Delivered Cost Gallon, multiplied by gallons)

Heating Oil Small Tank 5000 Gallons or Less:

Approximately 50,000 gallons of HEATING OIL, ULSD, delivered F.O.B. to locations in Wilmington, Delaware as delivered by <u>wagon load</u>.

Estimated Gallons	50,000
OPIS Low Rack (February 01, 2024)	\$2.7215
Quoted Delivery Fee per gallon	0.1585
Delivered Cost per gallon	\$2.88 (OPIS plus Quoted Delivery Fee)
Total Cost for 50,000 gallons	\$144,000.00 (Delivered Cost Gallon, multiplied by gallons)



Heating Oil Large Tank 5001 Gallons or More:

Approximately 10,000 gallons of HEATING OIL, USLD, delivered F.O.B. to locations in Wilmington, Delaware as delivered by <u>tanker load</u>.

Estimated Gallons	10,000
OPIS Low Rack (February 01, 2024)	\$2.7215
Quoted Delivery Fee per gallon	0.034
Delivered Cost per gallon	\$2.7555 (OPIS plus Quoted Delivery Fee)
Total Cost for 10,000 gallons	\$27,555.00 (Delivered Cost Gallon, multiplied by gallons)

Diesel Fuel Small Tank 5000 Gallons or Less:

Approximately 35,000 gallons of Diesel Fuel, USLD, delivered F.O.B. to locations in Wilmington, Delaware as delivered by <u>wagon load</u>.

Estimated Gallons	35,000
OPIS Low Rack (February 01, 2024)	\$2.8065
Quoted Delivery Fee per gallon	0.21
Delivered Cost per gallon	\$3.0165 (OPIS plus Quoted Delivery Fee)
Total Cost for 35,000 gallons	\$105,577.50 (Delivered Cost Gallon, multiplied by gallons)



Diesel Fuel Large Tank 5001 Gallons or More:

Approximately 100,000 gallons of Diesel Fuel, USLD, delivered F.O.B. to locations in Wilmington, Delaware as delivered by **tanker load**.

Estimated Gallons	100,000
OPIS Low Rack (February 01, 2024)	\$2.8065
Quoted Delivery Fee per gallon	0.046
Delivered Cost per gallon	\$2.8525 (OPIS plus Quoted Delivery Fee)
Total Cost for 100,000 gallons	\$285,250.00 (Delivered Cost Gallon, multiplied by gallons)

Grand Total: \$1,255,327.50 (Total of all above sections)

FIRM:
Corporation / Partnership / Individual
PER:Tracy Little
Name (Typed or Printed)
TITLE: Managing Partner
SIGNATURE:
ADDRESS: 10487 Lakeridge Parkway, Suite 100
CITY, STATE, ZIP: Ashland, Virginia 23005
PHONE:
FAX:804-359-6307
EMAIL: tracy@jrpenergy.com
FED TAX ID:

AUTOMATIC DELIVERY CONTACT NAME & TEL #: Morgan Saunders, 804-400-9690

Account #249981

To align the following data, change the font size to 9 in Courier New.

PHILADELPHIA, PA	2024-02-01 16:59:00 EST		
Terms Marathon u N-10 PBFEnergy u Net Freepoint u Net S.R.& M. u N-10 Buckeye u 1-10 PSX u N-10 BP b 125-3 Valero b 1-10 Marathon b 1-10 Citgo b 1-10 Sunoco b 125-3 Gulf b 1-10 XOM b 125-3 Gulf b 1-10 XOM b 125-3 Shell b 125-3 TartanOil u N-10 Low Rack HIGH RACK RACK AVG OPIS NYH BARGE DELI FOB PHILADELPHIA OPIS GULF COAST DEL FOB PHILADELPHIA DPIS GULF COAST DEL FOB PHILADELPHIA BRD LOW RACK BRD HIGH RACK BRD RACK AVG UBD LOW RACK	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	PRICES** Pre Move 5.95 262.95 - 6.95 5.62 248.86 - 7.39 5.50 256.95 - 6.50 5.52 275.49 - 6.25 5.00 265.50 - 5.00 5.75 259.25 - 5.75 5.58 282.13 - 6.78 281.82 - 5.89 5.41 287.02 - 5.40 5.46 282.49 - 5.47 5.55 282.33 - 6.34 5.50 283.75 - 5.60 5.22 283.23 - 5.57 5.08 288.00 - 6.08 248.86 288.00 274.27 252.59 240.02 281.82 288.00 283.85 248.86	Move Date Time 01/31 18:00 01/31 18:00 01/31 18:00 01/31 18:00 01/31 17:00 01/31 18:00 01/31 18:00 01/31 18:00 01/31 18:00 01/31 18:00 01/31 18:00 01/31 18:00 01/31 18:00
UBD RACK AVG CONT AVG-02/01 CONT LOW-02/01	218.00240.49214.80232.31220.58241.27212.95227.48226.23253.57	275.49 261.50 274.27 248.86 288.00	
PHILADELPHIA, PA-NJ LOW RETAIL AVG RETAIL LOW RETAIL EX-TAX AVG RETAIL EX-TAX	290.40 327.48 229.09		
PHILADELPHIA, PA **OPIS	**OPIS CLOSING BENCHMARK GROSS RFG ETHANOL(10%) TOP		2024-02-01 16:59:00 EST
UEPT u Net CONT AVG-02/01			Move Date Time 12/27 18:00
PHILADELPHIA, PA	**OPIS CLOSING BENCHMARK OPIS-	FILE**	01 16:59:00 EST

OPIS GROSS ULTRA LOW SULFUR DISTILLATE PRICES

	ANOPIS (JRUSS UL	IRA LOW	SOLFOR	DISITUM	IL INIC.	60	Move	
	Terms	No.2	Move	No.1	Move	Pre	Move		Time
DDEEDOW	u Net	280.65	42	NO.1				01/31	
PBFEnergy S.R.& M.	u Nel u N-10	280.05	+ 2.74					01/31	
UEPT	u N-10 u Net	283.09	+ .85						18:00
		284.90	+ .85					01/31	
Freepoint	u Net		+ .20					-	18:00
Marathon	u N-10	285.00	+ .20 + 1.07					•	18:00
Petrocom	u Net	285.91							18:00
Sprague	u 1-10	287.10	-						18:00
PSX	u N-10	288.50						01/30	
XOM	b 125-3		01					,	
Buckeye	u 1-10	290.90							17:00
BP	b 125-3								18:00
Sunoco	b 125-3								18:00
Shell	b 125-3								18:00
TartanOil	u N-10	369.290	1 + .08					01/31	18:00
Low Rack		280.65							
HIGH RACK		291.97							
RACK AVG		287.32							
OPIS NYH B									
FOB NYH B		280.070							
OPIS NYH B			SPOT (SRI	I) MAIN					
FOB PHILA		281.81		— — — »		**			
OPIS LINDE			VERED SPC	OT (SRI)					
FOB PHILA		281.81							
OPIS GULF			SPOT (SF	RI)					
FOB PHILA		276.85							
BRD LOW RA		289.80							
BRD HIGH R		291.97							
BRD RACK A	VG	291.03							
UBD LOW RA		280.65							
UBD HIGH R	ACK	290.90							
UBD RACK A	VG	285.67							
CONT AVG-0	2/01	287.32							
CONT LOW-0	2/01	280.65							
CONT HIGH-	02/01	291.97							
d=not in a	verage								

PHILADELPHIA, PA

OPIS GROSS ULTRA LOW SULFUR RED DYE DISTILLATE PRICES

								Move	
	Terms	No.2	Move	No.1	Move	Pre	Move	Date	Time
PBFEnergy	u Net	281.15	42					01/31	18:00
S.R.& M.	u N-10	283.59	+ 2.74					01/31	18:00
UEPT	u Net	285.35	+ .85					01/31	18:00
Freepoint	u Net	285.50	+ 1.00					01/31	18:00
Marathon	u N-10	285.50	+ .20					01/31	18:00
Petrocom	u Net	286.47	+ 1.07					01/31	18:00
Buckeye	u 1-10	291.40	+ .50					01/31	17:00
BP	b 125-3	291.60	- 2.56					01/30	18:00
Sunoco	b 125-3	291.74	+ .47					01/31	18:00
Petrolube	u N-15	308.47	- 2.00					02/01	00:01
TartanOil	u N-10	369.79d	+ .08					01/31	18:00
LOW RACK		281.15							
HIGH RACK		308.47							
RACK AVG		289.08							
OPIS NYH B	ARGE DEL	IVERED S	POT (SRI) MAIN					
FOB PHILA	DELPHIA	282.16				<u>. </u>			
OPIS LINDE	N JUNCTI	ON DELIV	ERED SPO	T (SRI)					
FOB PHILA	DELPHIA	282.16							
OPIS GULF	COAST DE	LIVERED	SPOT (SR	I)					
				-					

OPIS-2

FOB PHILADELPHIA	277.20		
BRD LOW RACK	291.60		
BRD HIGH RACK	291.74		
BRD RACK AVG	291.67		
UBD LOW RACK	281.15		
UBD HIGH RACK	308.47	and and the	
UBD RACK AVG	288.43		
CONT AVG-02/01	289.08		
CONT LOW-02/01	281.15		
CONT HIGH-02/01	308.47		
d=not in average			

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2024-02-01 16:59:00 EST

OPIS CLOSING BENCHMARK FILE **OPIS GROSS ULTRA LOW SULFUR HEATING OIL DISTILLATE PRICES**

				HEAT		HEAT		Move	
	Terms	HEAT	Move	RD	Move	PRE	Move	Date	Time
PBFEnergy	u Net	272.15	- 1.92					01/31	18:00
Freepoint	u Net	277.00	+ 2.00					01/31	18:00
UEPT	u Net	277.30	+ .85					01/31	18:00
Marathon	u N-10	277.40	05					01/31	18:00
Sprague	u 1-10	277.63	15					01/31	18:00
Petrocom	u Net	278.31	+ 1.07					01/31	18:00
S.R.& M.	u N-10	278.42	+ 3.59					01/31	18:00
Buckeye	u 1-10	283.30	+ 1.00					01/31	17:00
Petrolube	u 1-10	330.90d	- 2.00					02/01	00:01
Low Rack		272.15							
HIGH RACK		283.30							
RACK AVG		277.69		~					
UBD LOW RA	CK	272.15							
UBD HIGH R	ACK	283.30							
UBD RACK A	VG	277.69							
CONT AVG-0	2/01	277.69		<u> </u>					
CONT LOW-0	2/01	272.15							
CONT HIGH-	02/01	283.30							
d=not in a	verage								

PHILADELPHIA, PA

OPIS CLOSING BENCHMARK FILE **OPIS GROSS ULTRA LOW SULFUR HEATING OIL WINTER DISTILLATE PRICES**

					Move	
Тез	ms No.2	Move	Pre	Move	Date	Time
Freepoint u Net	278.50	+ 2.00			01/31	18:00
UEPT u Net	280.20	+ .85			01/31	18:00
LOW RACK	278.50					
HIGH RACK	280.20					
RACK AVG	279.35					
UBD LOW RACK	278.50					
UBD HIGH RACK	280.20					
UBD RACK AVG	279.35					
CONT AVG-02/01	279.35					
CONT LOW-02/01	278.50					
CONT HIGH-02/01	280.20					

2024-02-01 16:59:00 EST

PHILADELPHIA, PA **OPIS CLOSING BENCHMARK FILE** **OPIS CLOSING DENOMPERATE ALLATE PRICES**
OPIS GROSS ULTRA LOW SULFUR WINTER DISTILLATE PRICES
Move

									Move	
		Terms	No.2	Move	No.1	Move	Pre	Move	Date	Time
PBFEnergy	u	Net	282.65	42					01/31	18:00
S.R.& M.	u	N-10	287.09	+ 2.74					01/31	18:00
Marathon	u	N-10	287.25	+ .20					01/31	18:00
Freepoint	u	Net	287.75	+ 1.00					01/31	18:00

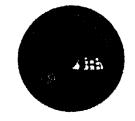
Attachment A

UEPT	u Net	288.79	+ .85			01/31 18:00
Petrocom	u Net	289.10	+ 1.07			01/31 18:00
XOM	b 125-3	292.84	01			01/31 19:00
Sunoco	b 125-3	293.24	+ .47			01/31 18:00
BP	b 125-3	294.50	- 2.56			01/30 18:00
Buckeye	u 1-10				294.30	+ .50 01/31 17:00
LOW RACK		282.65			294.30	
HIGH RACK		294.50			294.30	
RACK AVG		289.25			294.30	
OPIS NYH B	ARGE DEI	IVERED S	POT (SR	I) MAIN		
FOB PHILA	DELPHIA	281.81			284.06	
OPIS LINDE	N JUNCTI	ON DELIV	ERED SP	OT (SRI)		
FOB PHILA	DELPHIA	281.81			284.06	
OPIS GULF	COAST DE	LIVERED	SPOT (S	RI)		
FOB PHILA	DELPHIA	276.85			279.10	
BRD LOW RA	.CK	292,84				
BRD HIGH R	ACK	294.50				
BRD RACK A	VG	293.53				
UBD LOW RA	CK	282.65			294.30	
UBD HIGH R	ACK	289.10			294.30	
UBD RACK A		287.11			294.30	
CONT AVG-0	2/01	289.25			294.30	
CONT LOW-0	2/01	282.65			294.30	
CONT HIGH-	02/01	294.50			294.30	

PHILADELPHIA, PA 2024-02-01 16:59:00 EST **OPIS CLOSING BENCHMARK FILE** **OPIS GROSS ULTRA LOW SULFUR RED DYE WINTER DISTILLATE PRICES**

0110 01000 0	DILICA DOW DOTLO		WINIOU DIDITIO	THE LUTCH		
					Move	
Terr	ns No.2 Mov	e No.1	Move Pre	Move	Date	Time
PBFEnergy u Net	283.15	42			01/31	18:00
S.R.& M. u N-10	287.59 + 2.	74			01/31	18:00
Marathon u N-1	0 287.75 + .	20			01/31	18:00
Freepoint u Net	288.25 + 1.	00			01/31	18:00
UEPT u Net	289.24 + .	85			01/31	18:00
Petrocom u Net	289.65 + 1.	07			01/31	18:00
Buckeye u 1-10	0		294.80	+ .50	01/31	17:00
LOW RACK	283.15		294.80			
HIGH RACK	289.65		294.80			
RACK AVG	287.61		294.80			
OPIS NYH BARGE DI	ELIVERED SPOT (SRI) MAIN				
FOB PHILADELPHI	A 282.16		284.41			
OPIS LINDEN JUNC	FION DELIVERED	SPOT (SRI)				
FOB PHILADELPHI	A 282.16		284.41			
OPIS GULF COAST 1	DELIVERED SPOT	(SRI)				
FOB PHILADELPHI	A 277.20		279.45			
UBD LOW RACK	283.15		294.80			
UBD HIGH RACK	289.65		294.80			
UBD RACK AVG	287.61		294.80			
CONT AVG-02/01	287.61		294.80			
CONT LOW-02/01	283.15		294.80			
CONT HIGH-02/01	289.65		294.80			





DEPARTMENT OF PUBLIC WORKS OPERATIONS DIVISION Wilmington, Delaware

MEMORANDUM

- TO: Phil Ceresini Purchasing Agent Division of Procurement and Records
- FROM: Leonard A. Obohoski Fleet & Contracts Administrator Department of Public Works

DATE: 14 March 2024

SUBJECT: Contract – 25001PW – Recommendation of Award Gasoline, Heating Oil, and Diesel Fuels.

We have reviewed the proposals for the subject specification and tabulate them as follows: (see attached sheet from Procurement)

BIDDER CONTRACT BID AMOUNT

 James River Solutions
 \$1,255,327.50

 Mansfield Oil
 \$1,257,539.00

After reviewing the bids, we are recommending the apparent low bidder of the contract in its entirety.

James River should be awarded this contract in the total amount of \$1,225,327.50 for the delivery of Gasoline/Heating Oil and Diesel Fuels for the City of Wilmington.

APPROVED:

1

Kelly Williams COMMISSIONER OF PUBLIC WORKS

cc: Vincent Carroccia Derek Akbar Jason Leary



25001PW	Gasoline,	Heatin	g Oil, Die	sel Fuel				3/12/2024
	Quantity	Base	Delivery	Discount	Price	Total Math	Total Bid	Variance
Mapsfield Oil								
Gasoline Small Tank	10000	\$2.1295	\$0.4938		\$2.6233	\$26,233.00	\$26,233.00	\$0.00
Gasoline Large Tank	310000	\$2.1295	\$0.0558		\$2.1853	\$677,443.00	\$677,443.00	\$0.00
Heating Oil Small Tank, ULS	50000	\$2.7215	\$0.3811		\$3.1026	\$155,130.00	\$155,130.00	\$0.00
Heating Oil Large Tank, ULS	10000	\$2.7215	\$0.1063		\$2.8278	\$28,278.00	\$28,278.00	\$0.00
Diesel Fuel Small Tank, ULSD	35000	\$2.8065	\$0.4449		\$3.2514	\$113,799.00	\$81,285.00	\$32,514.00
Diesel Fuel Large Tank, ULSD	100000	\$2.8065	\$0.0852		\$2.8917	\$289,170.00	\$289,170.00	\$0.00
Grand Total						\$1,290,053.00	\$1,257,539.00	\$32,514.00
James River Solutions								
Gasoline Small Tank	10000	\$2.1295	\$0.1585		\$2.2880	\$22,880.00	\$22,880.00	\$0.00
Gasoline Large Tank	310000	\$2.1295	\$0.0320		\$2.1615	\$670,065.00	\$670,065.00	\$0.00
Heating Oil Small Tank, ULS	50000	\$2.7215	\$0.1585		\$2.8800	\$144,000.00	\$144,000.00	\$0.00
Heating Oil Large Tank, ULS	10000	\$2.7215	\$0.0340		\$2.7555	\$27,555.00	\$27,555.00	\$0.00
Diesel Fuel Small Tank, ULSD	35000	\$2.8065	\$0.2100		\$3.0165	\$105,577.50	\$105,577.50	\$0.00
Diesel Fuel Large Tank, ULSD	100000	\$2.8065	\$0.0460		\$2.8525	\$285,250.00	\$285,250.00	\$0.00
Grand Total						\$1,255,327.50	\$1,255,327.50	\$0.00
Anaylsis Prepared by Phil Ceresini								
Notes:								
Fotal Math is calculated from unit price						· · · · · · · · · · · · · · · · · · ·		
otal Bid is as reported on Bid sheet								
/ariance reflects amount of difference from	n bid sheet							



CERTIFICATE OF AWARD OF CONTRACT

I hereby certify that Contract No. <u>25001PW</u> is on this <u>19th of March 2024</u> awarded to <u>James River</u> <u>Solutions, LLC</u> in the amount of <u>\$1,255,327.50 as</u> per Proposal dated <u>3/12/24</u> and that this award is made in compliance with <u>Wilm. Code</u> (Charter), Section 8-200, to wit:

- 1. Plans and specifications for the work, supplies, or materials were filed with the Department of Finance, Division of Procurement and Records for public inspection on <u>2/20/24</u>.
- 2. The advertisement calling for sealed bids on this contract was published in the <u>News Journal</u> on <u>2/20/24 & 2/27/24</u> stated that bids would be opened at <u>3:00 p.m</u>. on <u>3/12/24</u>.
- 3. All sealed bids received were publicly opened in the office of the Department of Finance, Division of Procurement and Records in the presence of the City Auditor and <u>Department not</u> <u>represented</u> desiring to make the purchase at <u>3:00 p.m</u>. on <u>3/12/24</u>. Other persons present at the opening of the bids were: <u>Philip Ceresini, & Michael Maldonado</u>
- 4. Bids were submitted by the following contractors in the following amounts.

Contractor	Address D	ate of Bid	Amount
James River Solutions, LLC	Ashland, VA	3/12/24	\$1,255,327.50
Mansfield Oil	Gainesville, GA	3/12/24	\$1,257,539.00

5. City License Number _____

6. Upon recommendation of **Department of Public Works** and after due consideration, I determined that the contractor to whom this award is made was the lowest responsible bidder. In support of this determination, I have received the following written recommendations, which are on file at my office:

<u>Author</u>

Kelly Williams Leonard Obohoski <u>Employment Position</u> Commissioner of Public Works

3/14/24 3/14/24

<u>Date</u>

Pla

Department of Finance, Division of Procurement

Fleet & Contracts Administrator



JAMES RIVER SOULTIONS, LLC

Certified Copy of Resolutions

I, the undersigned Secretary of James River Solutions, LLC, a Virginia limited liability company, (the "Company"), hereby certify that the following Resolutions excerpted from the Consent of Member were duly adopted by unanimous consent without a meeting by the Sole Member of the Company, on the 14th day of May 2019.

RESOLVED, that the President of this Company be and hereby is authorized to execute and deliver on behalf of this Company a contract and other contract documents by and between this Company and the City of Wilmington, Delaware, Department of Finance, <u>25001PW Gasoline, Heating Oil and Diesel Fuels</u> for the Contract Price of \$<u>1,255,327.50</u>; and

FURTHER RESOLVED, that the Secretary of this Company be and she hereby is authorized to attest to the said contract and other documents.

I further certify that the foregoing Resolution has not been rescinded or modified and remains in full force and effect.

I further certify that the following are the names of all officers qualified to sign for the corporation:

President: Tracy G. Little

Secretary: Bridget Bailey

IN WITNESS the following signature and seals this $\frac{1}{10}$ day of $\frac{1}{100}$, 2024.

James River Solutions, LLC,

a Virginia limited liability company

By: Bridget Bailey



Commonbrealth & Hirginia



State Corporation Commission

CERTIFICATE OF FACT

1 Certify the Following from the Records of the Commission:

That James River Solutions, LLC is duly organized as a Limited Liability Company under the law of the Commonwealth of Virginia;

That the Limited Liability Company was formed on December 28, 2004; and

That the Limited Liability Company is in existence in the Commonwealth of Virginia as of the date set forth below.

Nothing more is hereby certified.



Signed and Sealed at Richmond on this Date:

April 12, 2024

Bernard J. Logan, Clerk of the Commission

Ą		ERI	IF	ICATE OF LIAI	3ILI'	TY INSU	JRANC	E		MM/DD/YYYY) 28/2023		
С	THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED EPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.											
	PORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).											
Ca	DUCER puto Insurance Agency, Inc. 9 Box 350				Contact Caputo Insurance Agency, Inc. PHONE (A/C, No, Ext): 724-843-3020 FAX (A/C, No): 724-843-9475							
	aver Falls PA 15010				E-MAIL	ss: ktress@c	aputoinsuran	ce.com	T			
										15022		
INSU	IRED			JAMERIV-02			e Insurance (Star Indemnil			15032 37362		
	MES RIVER PETROLEUM INC STERN TRANSPORTATION LLC						od Casualty In			35505		
JA	MES RIVER SOLUTIONS				INSURE	RD:						
	487 LAKERIDGE PARKWAY; SUIT HLAND VA 23005	TE 10	0		INSURE	RE:						
		TIFIO			INSURE	RF:						
	VERAGES CER HIS IS TO CERTIFY THAT THE POLICIES			NUMBER: 139017062				REVISION NUMBER:				
IN C	IDICATED. NOTWITHSTANDING ANY RE ERTIFICATE MAY BE ISSUED OR MAY XCLUSIONS AND CONDITIONS OF SUCH	EQUIRI PERT/	EMEN NN, T	NT, TERM OR CONDITION	of any Ed by T	CONTRACT	OR OTHER D S DESCRIBED PAID CLAIMS.	OCUMENT WITH RESPE	ст то и	WHICH THIS		
INSR LTR	TYPE OF INSURANCE	ADDL INSD		POLICY NUMBER		POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMA	rs			
A	X COMMERCIAL GENERAL LIABILITY	Y		62P100424-04		10/1/2023	10/1/2024	EACH OCCURRENCE DAMAGE TO RENTED	\$ 1,000	,000		
								PREMISES (Ea occurrence)	\$ 100,0			
	MISDELIVERY							MED EXP (Any one person) PERSONAL & ADV INJURY	\$ 5,000			
	GEN'L AGGREGATE LIMIT APPLIES PER:							GENERAL AGGREGATE	\$ 2,000			
	X POLICY PRO- JECT LOC							PRODUCTS - COMP/OP AGG	\$ 2,000			
	OTHER:								\$			
	AUTOMOBILE LIABILITY	Y		62P100424-04		10/1/2023	10/1/2024	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000	,000		
	X ANY AUTO							BODILY INJURY (Per person)	\$			
	AUTOS ONLY AUTOS							BODILY INJURY (Per accident) PROPERTY DAMAGE	5 \$			
	X AUTOS ONLY AUTOS ONLY X MCS-90							(Per accident)	\$			
в	UMBRELLA LIAB X OCCUR			IXG931790D		10/1/2023 10/	10/1/2024	EACH OCCURRENCE	\$ 9,000	,000		
	X EXCESS LIAB CLAIMS-MADE							AGGREGATE	\$ 9,000	,000		
					FOLLOWS \$FOR					1		
c	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			WC701603 WC701601	4/1/2023 4/1/2023	4/1/2024 4/1/2024	A STATUTE ER					
	ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)	N/A						E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE	\$ 1,000			
	If yes, describe under DESCRIPTION OF OPERATIONS below							E.L. DISEASE - EA EMPLOYEE	\$ 1,000			
A	Transportation/Cargo Auto Liab, Includes Pollution via form CA0116			62P100424-04		10/1/2023	10/1/2024	Limit Deductible Auto Pollution Limit	\$ 50,0 \$ 1,00 \$ 1,00	000		
DES	CRIPTION OF OPERATIONS / LOCATIONS / VEHICL	ES (A	CORD	101. Additional Remarke Schoolul	e may be	attached if mean	snace is require	d)				
CE	DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) CERTIFICATE HOLDER IS ADDITIONAL INSURED WITH RESPECT TO GENERAL LIABILITY AND AUTOMOBILE LIABILITY WHEN REQUIRED BY WRITTEN CONTRACT.											
CEI					CANC	ELLATION						
	CITY OF WILMINGTON 800 N FRENCH STREET	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.										
-	WILMINGTON DE 19801				AUTHORIZED REPRESENTATIVE							

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Philip Ceresini

irom: Sent: To: Cc: Subject: Bridget Bailey <BBailey@jrpenergy.com> Tuesday, July 9, 2024 2:17 PM Philip Ceresini Tracy Little [EXTERNAL] Re: Deleware License

Good afternoon Phillip!

Hope you had a great 4th of July weekend! Just wanted to give you an update on our Wilmington License. The application and fee was received by the Wage and Business License Division on July 5th. Per your website, it is a 7-10 day turnaround time so we should be good to go soon. As soon as I get another update I will let you know. Thanks!

From: Bridget Bailey Sent: Tuesday, July 2, 2024 11:33 AM To: Philip Ceresini <pCeresini@wilmingtonde.gov> Cc: Tracy Little <tracy@jrpenergy.com> Subject: Deleware License

Good morning Phil!

I have attached a copy of our State of Delaware Business License. We are working on the Wilmington license and will end you an update as soon as we have one. Please let us know if you need anything else. Thanks!

Bridget Bailey

Director of Business Analytics p: 757-375-1525 a: 10487 Lakeridge Parkway, Ashland, VA 23005 w: <u>www.jrsenergy.com [jrsenergy.com]</u> e: bbailey@jrpenergy.com



----- C O N T R A C T-----

THIS AGREEMENT made the Aday of Aday of Aday in the year Two Thousand Twenty-Four and between the City of Wilmington, a municipal corporation of the State of Delaware, acting through the agency of the Department of Finance, Division of Procurement and Records, party of the first part (hereinafter designated the Owner), and James River Solutions, LLC, party of the second part (hereinafter designated the Contractor.).

WITNESSETH, that the Contractor, in consideration of agreements herein made by the Owner, agrees with the Owner as follows:

Article 1. The Contractor shall and will furnish and deliver per specifications, on Contract **25001PW "Gasoline, Heating Oil and Diesel Fuels"** for the **Department of Public Works** in accordance with Advertisement for Bids by the Department of Finance, Division of Procurement and Records date 2/20/24 & 2/27/24 and specifications identified as Contract No. 25001PW and by the signatures of the parties hereto, are, together with the said Advertisement for Bids, Instructions to Bidders, Forms of Proposal, and/or other documents pertinent thereto, hereby acknowledge and incorporated into these presents and are to be taken as a part of this Contract.

Article 2. It is understood and agreed by and between the parties hereto that the amount of this Contract is in the amount of <u>One Million Two Hundred Fifty Five Thousand Three</u> *Lunks* <u>Hundred Twenty Seven Dollars and -----50 (\$1,255,327.50)</u> as per Proposal dated 3/12/24 to the Department of Finance, Division of Procurement and Records.

Article 3. In the performance of this Contract, the parties agree that they shall not discriminate or harass, or permit discrimination or harassment, against any person because of age sex, marital status, race, religion, color, national origin, or sexual orientation.

Article 4. This Agreement shall bind the heirs, executors, administrators, successors and assigns to the respective parties hereto.

In witness whereof the party of the first part has, by recommendation of the **Commissioner of Public Works Department** caused the hand of **Michael S. Purzycki**, Mayor, and the corporate seal of the City of Wilmington, attested by the City Clerk, to be hereunto affixed; and the party of the second part has caused the hand of its President, (or his authorized representative) and its corporate seal, attested by the Secretary or assistant Secretary, to be hereunto affixed.

Dated the day and year first above written in the City of Wilmington, County of New Castle, State of Delaware.

Signed, Sealed and delivered in the presence of:

Witness

THE CITY OF WILMI By: urzycki, Mayor Michae

ATTEST:

City Clerk

min Konst. Misty Dawn Barnett Commonwealth of Virginia Notary Public Commission No. 7646284 My Commission Expires 10/31/2027

James River Solutions, LLC President (Seal)

EST: dyl Bu